HELP WANTED ADVERTISEMENTS

Please mention The New York Herald when answering any one of these advertisements.

AGENTS WANTED.

ew article; big demand; every merchant and business men must have it; \$25 to \$50 and upward per day; inexperienced agont sot 14 sales out of 16 calls; his profit \$73.50; territory going fast; sample FREE; send dime to cover mailing. Business Builders, Dept. 128, Athens, N. Y.

AGENTS—At last, world's greatest adding machine, almost human, retails \$15; work squals \$500 machine; \$500 monthly easily made demonstrating to stores, offices, garages, factories; simple, easy, adds, subtracts, multiplies, divides automatically; speedy, accurate, durable, handsome; five year guarantee; tremendous demand; amazing profits; liberal trial offer; protected territory. Write quick, Calculator Corp., 501 Smith Building, Grand Rapids, Mich.

AGENTS—Salesmen given protected territory to sell Doublewear Shoes direct from factory to wearer; our new measure board insures perfect fitting; this is the most desirable sales agency obtainable, as you deal in a high grade necessity direct to wearer at wholesale price; write for particulars and list of open counties. Doublewear Shoe Co., Minneapolis, Minn.

AGENTS - NO DULL TIMES SELLING
FOOD; people must eat; Federal Distributors make big profits; \$3,000 yearly and up;
no capital or experience needed; guaranteed
sales; unsold goods can be returned; your
name on products builds your own business;
repeat orders sure; exclusive territory.
Write Federal Pure Food Co., Chicago.

AGENTS, Specialty Mon.—We have worl beater; guaranteed 20% gas saver or mone back; big seller; all cars. E. S. Hutchin, Columbus Circle, room 411. AGENTS, men; salary and commission; full or spare time; no samples, no investment; men and women; everywhere. Navas, 47 West 42d st.

AGENTS—Everybody uses extracts; seil Duo Double Strength Extracts; complete line household necessities; big repeaters; write to-day. Duo Co., Dept. E 10, Attica, N. Y. AGENTS-Wonderful saller, 96c, profit every dollar sale; deliver on spot; license un-necessary; sample free. Mission, factory 2, 2421 Smith av., Detroit, Mich.

AGENTS—Remarkable, non-competitive line seeks suitable representatives everywhere; unuswal catalogue mailed free. Sterling Utilities, Inc., 1228 Fulton st., Brooklyn, N.Y.

GENTS, inch display advertisement, 16 magazines, thrice, \$15. Wood's Popular Bervices, Atlantic City.

AGENTS-Every home buys Presto, a re-peater; sample free. Promier Products Corp., 1451 Broadway, N. Y. city.

Corp., 1431 Broadway, N. Y. city.

ICELESS REFRIGERATORS.
Any one can make one for about \$1.50.
You sell for \$5 or more. Now is the time to clear a good income. Remember, you do not sell any merchandise. You give service.
This is dignified. Full instructions for 50c. Cheap enough. Plain inquiries not answered. Send Uncle Sam's money order or registered to H. G. Staschen, Oakley, Cincinnati, Ohio.

AGENTS-Ladies: \$30 weekly, spare time only: guaranteed waterproof aprons self-fing like wildfire: every lady will buy; requires no laundering; always ready to use experience unnecessary; samples free, Rallen Mfg. Co., Dept. 3353, Baltimore Bidg., Chicago.

ACENTS-Pleasant profitable part time work for ladies; big money possible; no invest-ment required. Write for full particulars to Chas. Murdock, 1022 W. T., Waggoner Bldg. Forth Worth, Tex.

HELP WANTED-Male.

ADVERTISING SOLICITOR.

first class experienced advertising solicitor canted for an old established trade journal, duch be a hustier and able to produce re-ults. Compensation based on amount of usiness secured and none but a live adver-lating man wanted. Give experience and ref-

AMBITIOUS MAN.

munis. Apply Flagg Estate, Dongan Hills,

BOY, 16 or 17; must be neat and willing and have knowledge of downtown streets, advancement to right party; state age, reference and salary. R 649 Herald, 289 Broad-

What Others Say About Results from Herald Want Ads.

MANY POSITIONS

Gentlemen:

My Situation Wan ed
Adver isement in one of
your recent issues brought
so many replies that I was
greatly surprised, because I
had expected few if any
an wers considering unemployment conditions. Not
only did I receive a great
number of replies but the
answers came from high
class employers.

THE NEW YORK HERALD

HELP WANTED-Male.

ton st.

BOY to learn sales and manufacturing line with house of old established standing. C 2208 Herald, Herald square.

BOY, messenger, must have good references; state salary and past employer. P. L., Box 357 City Hall.

Herald, Herald square.

BUTLER-VALET private family, private house; permanent place; must have city references. Call Monday, between 10-11, 2122 5th av., northwest corner 130th at.

BUTLER-VALET wanted for bachelor's residence, English preferred; state age and qualifications. R 1873 Herald, 16th st.

BUYER FOR SPORTING GOODS.

A HIGH CLASS NEW YORK RETAIL ESTABLISHMENT HAS A VACANCY FOR A COMPE-TENT BUYER, FAMILIAR WITH THE SPORTING GOODS LINE IN ALL ITS ERANCHES.

A GOOD OPPORTUNITY.

APPLY BY LETTER, WITH FULL PARTICULARS, WHICH WILL BE CONSIDERED CON-FIDENTIAL. D 2006 HERALD, HERALD SQUARE.

BUYER WANTED.

COMPETENT BUYER wanted for bargain basement ready to wear; must be experienced and aggressive. Apply by letter.

THE PALAIS ROYAL, Washington, D. C.

BUTLER, VALET, HOUSEMAN.
Two bachelors, country, entire care small house, excepting kitchen; April 15 or sooner; state wages, references, nationality. Box 150, Grand Central.

CANVASSERS, PROFESSIONAL.
THE PRODUCT—New and best in the field.
Selling now solely on its merits. Price right.
I-ARNINGS should average \$10 to \$15 a day.
DISTRICT MANAGERS being selected from men in the field.
Apply 1502, 79 5th av., New York.

CANVASSERS can earn big money selling kultted neckwear; open Sunday, Room 16:1, 79th-5th av. CARETAKER, private house for summer; state references. Write 1156 Park av. Mate references. Write 1156 Park av. CHAIFFEUR, single, experienced mechanic, useful; country; references required. Y 2285 Herald, 280 Broadway.

COLLECTOR AND TRACER WITH EXPERIENCE ON FURNITURE OR BOOKS. COLLECTOR, BOX 3, MADISON SQUARE STATION.

STATION.

COOK only; couple or three for all work; high class suburban boarding house; state nationality, wages. Write only. Martin, 254 4th av., N. Y.

COST CLERK, experienced, for large ma-chinery and electrical manufacturing com-rany; located near New York; state quali-fications and experience. Reply to P. O. box 277, Vonkers, N. J.

COUPLE, French, Italian or Swiss, for family 2 adults, 2 children, good home, country in summer, wages \$125, experience first class, European family cooking, washing, care vegetable garden; good service; entire responsibility for excellent household work; best references required. Apply Monday, 10 to 12 o'clock, Stockton, 150 E. 63d.

COUFLE-Man gardener, flowers; wife laundress; gentleman's country place, Bridge-hampton, L. I.; \$100 monthly, house, hathroom, hot and cold water, electricity, steam heat, coal; good workers only. D 2013 Herald, Herald square.

COUPLE, without children, for one acre country home on Long Island, near town and station, to do cooking, laundry and gar-den work. Inquire Mr. Atkinson, 44 Court st., room 507, Brooklyn, between 9 and 5, excent Sunday. Broadway.

AUTO mechanic, night, experienced on Auto Car and Packards. Private garage, 118 10th av. Mr. Burger.

ASSISTANT green house man, at least 1 year's experience, roses, carnations and muns. Anniv Pier.

country, April 15 or before; man useful, as-sist garden, livestock and general outside work; wife cook and laundress (no house-work), for two bachelors, where buller kept; state wages, references, nationality. Box 150,

COUPLE—Good cook, useful butler; 8 miles from New York; real country; three in family; couple must take entire charge ex-cept laundry; wages \$125. Y 2004 Herald, 18th st.

COUPLE (wnite), German, Swedish pre-ferred; wife clean, competent, first class cook; husband useful, general inside work; in small private house for small family; must furnish first class references. Call Sunday morning until 12 o'clock, 17 West

must furnish first class references, Cali Sunday morning until 12 o'clock, 17 West 95th st.

COUPLE, white, chauffeur and handy man, for all year position; wife to act as chambermaid and waitress; have use of 3 reoms and bath over garage. State experience, references and salary expected for both. Box 625, 269 Cable Building.

COUPLE, entire charge small house on farm Irvington-on-Hudson for family of three; wife to cook, man to serve, run car in emergency; both general housework; comfortable quarters; permanent position if satisfactory; wanted May 1. A 2254 Herald, Herald sq. COUPLE wanted, man as farmer, gardener, useful man; wife to cook for small adult family on gentleman's small farm; reply, stating wages asked and references. R 618 Herald, 280 Broadway.

COUPLE for American family, 4 adults; re-

Heraid, 286 Broadway.

COUPLE for American family, 4 adults; require cook and useful butler to do work except laundry; white proferred; summer in White Plains; references required. Tel. Schuyler 0198. Call 162 W. 81st at.

White Plains; references required. Tel. of Schuyler 0108. Call 162 W. Slat at.

COUPLE for small house in country; man butler, chauffeur; wife general house worker and cooking; no laundry; 3 in famility; best references required. P. O. Box 124. Nyack, N. Y.

COUPLE, chauffeur and general house worker; first class references necessary; preferably Scandinavian or German. Telephone Boulevard 4475.

COUPLE, Farmer, gardener; generally useful; wife housekeeper; one gentleman in family; year round position. Y 2002 Herald, 280 Heav.

OFFICE boy, about 16; willing and obligations; splendid opportunity advancement; and sealery to start. J. D., F. O. box 1175, City Hall Station.

SOUTH West 44th st. N. Y. C.

COUPLE wanted to do all work of small country place; 4 in family; no laundry; man must be good chauffeur. Telephone before 11 A. M. 3360 Bhinelander.

COUPLE, white; city and country; wife, light housekeeping and cooking; man as chauffeur and to help around house; state reference. Write 1156 Park av.

COUPLE, white; wife cook, man butler, chaiffeur; country. Call Monday 12 to 3, 366. W. 80th st. Henderson.

COUPLE as cook and butler for country.

MAN and country prospects of advancement for ambitious man of good appearance, age 25 to 55; ability to meet and talk with men essential. Address Rox 485, Madison Sq. P. C.

MAN entered Politon st.

MAN wanted, familiar with the manufacture of lubricating greases; state experience, asiary, &c.; replies will be kept strictly confidential. Address N. 74, P. O. box 3309. Philadelphia, Pa.

COUPLE as cook and butler for country.

MAN entered Politon st.

HELP WANTED-Male.

DRAUGHTSMAN
experienced in architectural woodwork, F. S. details, shop drawings, stock billing and cost account; good future; state age, experience, salary: Christian. D 520 Herald, 250 B'way.

To cover ground. Call or write Mr. Gilbert.

114 West 41st, third floor.

BUTCHER-MANAGER
for large retail store; must understand business and know how to handle men and make show. A 2275 Herald, Herald sq.

BUTLER, valet, to cook and take general charge bachelor's apartment; must be good cook; state galary, experience and nationality; French Swiss preferred. B, T., 258 Herald, Herald sq.

BUTLER-VALET. private familiary.

ESTIMATOR in large, high class plumbing supply house; one who is familiar with fixtures and roughing material; good chance for advancement for one who has proper ability. C 2207 Herald, Herald square.

EXECUTIVES.

The Farms Produce Stores Corpora-tion can place several men between the ages of 25 and 40 in a position to qualify for important executive ca-pacities. References, ability and appli-cation the essentials. Apply in per-son for interview between 10 and 12 A. M., 2 and 4 P. M., or 5 and 7 P. M., suite 1707-9, 299 Broadway.

EXPERT wanted on second hand trucks, for appraisal and sales. Apply Mr. Stuart, 81 William st. Long Island City.

GARDEMER-CHAUFFEUR, married, country, cottage, garden; wife assist household work when wanted. Address Owner, room 1605, 141 Broadway.

GARDENER, married, second man, chiefly greenhouses, Protostant, board one man; give particulars first letter, Frederick Whitehouse, Stamford, Conn.

GARDENERS wanted, experienced, for outside work; good wages. Apply William Smith, 1530 E. 22d st., Brooklyn. N. Y.

GARDENER, for small place, Hempatead, give references. Box O 2137 Herald, Herald Sq.

ald Sq.

GENERAL office assistant: good oppor-tunity to advance for a willing and ambi-tious boy between 15 and 17; give details, experience, if any, and salary desired. K. R. 240 Herald, 280 Broadway.

GROOM, single, English preferred: to go to Wyoming on gentleman's ranch for the summer: expenses and board paid: good rider who understands handling of thoroughbreds and hackneys and keeping up saddle equipment; must be prepared to leave New York Saturday morning. April 15. Write, telling all about yourself, giving references, age, nationality and phone number. A 2262 Heraid, Herald sq.

H. C. F. KOCH & CO., INC., 125TH STREET, WEST. Require an experienced ASSISTANT WINDOW TRIMMER.

also.
FLOORMEN.
who are courteous and attentive, and have had department store experience. Apply Employment Office, main floor.

HAIRDHESSERS, several experienced marcel wavers wanted. A. Simonson, 503 5th ay., near 42d st.

HEATING Engineer—Prominent contractor wants young man with experience as draftsman, engineer and estimator on heating and allied work; state age, experience and salary deelred. Address Heating, O 2153 Herald. Herald sq.

FOTEL ROOM CLERK—Bright young manneat appearance, for first class out of town hotel, fast worker; sood wages and meals; give experience. John Davis, 650 6th av.

reals; give experience; private family. Call Monday, between 1-2, 2122 5th av., northwest corner 130th st.

INTERIOR DECORATION. A HIGH CLASS NEW YORK ESTABLISHMENT HAS SEVERAL DESIRABLE OFENINGS FOR

EXPERIENCED SALESMEN
IN THEIR
DEPARTMENT OF
INTERIOR DECORATION. ADDRESS IN CONFIDENCE, WITH FULL PARTICULARS, D 2007, HER-ALD, HERALD SQ.

JEWELRY MAN AS ASSISTANT IN WHOLESALE DEPARTMENT STORE, COMPETENT STOCK KEEPER WITH KEEN JUDGMENT: FINE OPENING FOR LIVE WIRE. REPLY, WITH PAST EXPERIENCE. C 992 HERALD FULTON ST.

MAN-AT ONCE.

Large corporation has an opening for a man, from 30 to 40, who is honest, clean cut, ambitious, who is carefully looking about to better his position permanently, with a desire to be connected with an old established substantial high class business, and earn \$75 a week and upward. This position carries with it unlimited possibilities for future advancement. If you have made good in your last position, and feel you measure up to our qualifications, call 9 A. M. until I. P. M., Room 301, 160 Pearl st.

MAN-Welhave a future to offer a man of from 25 to 35, of good habits, good appearance and ability to tell the truth; financial department of a great commercial house in willing to pay well and train the right man for a big executive position; this may be the turning point in your life. To prove that you are the man call 50 Court st., Brooklyn, room 602.

MAN wanted, young, white, Christian, to do farm and garden work in summer and work on roads and woods in winter; location six miles to seaside town of about 15,000, in Massachusetts; two miles to village, store and trolley; room and board free; replies must state age, nationality, former employment, names of references and salary expected. R 627 Herald, 280 B'way.

COUPLE, chaufeur and general house worker; first class references necessary; preferably Scandinavian or German. Telephone Boulevard e475.

COUPLE, Farmer, gardener; generally useful: wife housekeeper: one centleman in family; year round position. Y 2002 Herald, 280 Beay.

OFFICE boy, about 16; willing and obliging: splendid opportunity advancement; state salary to start. J. D., P. O. box 1178, City Hall Station.

COUPLE, first class; chaufeur and cook, white, for country home in Mountain Lakes, N. J.; references required; state salary expected. A 1874 Herald, Brooklyn.

COUPLE wanted; chauffeur and cook for private family in country not far from city; aniby by letter only. S. L. Goodwin, suite 500, 19 West 44th st., N. V. C.

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GOUPLE wanted; chauffeur and cook for private family in country not far from city; and must be good chauffeur. Telephone be-

HELP WANTED-Male.

MOTOR TRUCK SALESMEN.
Wanted—A real live motor truck salesman;
wonderful opportunity for the right man, but
only those with a record for selling trucks
need apply to Mr. Stuart, 81 William st.,
Long Island City.

PACTORY ORDER CLERK, WITH MEN'S NECKWEAR EXPERIENCE ONLY; NO OTHERS CONSIDERED. AUERBACH, 846 BROADWAY.

OFFICE MANAGER, accountant and secretary with executive ability, hotel and real estate experience preferred, able to furnish unquestionable references; state experience qualifications and salary expected; exceptional futur. B. H., 281 Herald, Herald eq. tional futur. B. H., 261 Herald, Herald sq.
OFFICE assistant, young man; must be
careful, conscientious worker; good at figures and white a neat, legible hand; state
age, reference and salary. R 648 Herald,
280 Broadway.

MANAGER, about 30 years old, to take entire charge, management and knowledge
of silk and lace sewing and embroidery department, able to correspond, figure costs,
&c., Catholic: apply, stating previous position, age, full particulars. C 994 Herald,
Fullon st.

Fulion st.

MACHINIST and mechanic wanted, first class, acquainted with all cars, to work in Southampton, L. I.; good chance for the right man to have all year round position: good wages to right party. Write to Box 664, Southampton, L. I.

BH4, Southampton, L. I.

BY NEW COMPANY TO DO ANYTHING
THEY ARE ASKED TO DO TO HELP THE
BUSINESS GROW: PREFERABLY MEN
OVER SO YEARS WHO CAN KNUCKLE
DOWN TO REAL HARD WORK AND
WANT TO MAKE A LIFELONG CONNECTION, APPLY IN PERSON OR BY LETTER,
MR. GILBERT, SUITE 1,601,
1819 BROADWAY. MEN-We want experienced men with good reference, sound common sense and strong personality to work in Greater New York; large income and quick promotion for those who can qualify; this is a real opportunity for men of refinement (married preferred); work highly dignified and congenial. H. W. DUBISKE & CO., 11th floor, 120 W. 42d st., N. Y.

MEN able to manage any of following cash register safe check writer or desk business; wonderful opportunity for mechanics. Box 5, 1444 3d av.

1444 3d av.

MODEL FOR MEN'S WHOLESALE CLOTH
ING: MUST BE SIZE 3T BREAST: STATI
SALARY AND GIVE COMPLETE REFER
ENCES. 8 C 392 HERALD, HERALD SQ.

PHOTO-ENGRAVER—Bn Day color artist union man; state salary, experience and full particulars in your first letter. Address Ben Day, Box 5, Station F, New York city.

PAINT SALES MANAGER PAINT SALES MANAGER.

Large manufacturer wants high grade salesman to sell big complete line paints, roof coatings and cements, varnishes, roll roofing, &c.: territory open as district manager to good producer in various territories; compensation on unusually liberal straight commission basis enables producer to carn big money and get all he carns; write full particulars.

big money and get all he earns; write full particulars.

REPUBLIC PAINT & VARNISH WORKS, 608 So. Dearborn. Chicago.

FRACTICAL FOREMAN, ELECTRICIAN, TO TAKE CHARGE OF DEPARTMENT RESPONSIBLE FOR MAINTENANCE OF ELECTRICAL EQUIPMENT IN LARGE NEW YORK MANUFACTURING PLANT; ALSO MOTOR INSTALLATIONS ON NEW MACHINERY MANUFACTURED; STATE AGE, PRACTICAL EXPERIENCE AND SALARY EXPECTED. R 636, HERALD, 280 L-ROADWAY.

280 FROADWAY.

PRINTING Salesmen-Several; experts, hustlers; modern plant, furnishing low figures, quick service and publicity; good comissions; wonderful opportunity. Address, with references, S. J., 619 Longacre Hidg.

REPRESENTATIVE.

A leading accounting school desires an additional sales representative; his appearance and education must be compatible with the high standing of this firm; compensation on a liberal commission basis. J. E., 750 Herald, 280 Broadway.

REPRESENTATIVE, able to ofter guaranties for deposit, well introduced with clientele, is needed for representing good French candle Usines Vallier, 96 Avenue du Prado, Marseille.

REAL ESTATE MAN-Prominent midtown Christian corporation has opening for high grade broker on strictly commission basis; state age, experience. S. B., 391 Herald, Herald square.

Herald square.

REAL ESTATE BROKER.
with experience in selling New York city property; age 23 to 28; highest references required. N 2056 Herald, Herald square.

REAL estate brokers wanted; must be experienced; 50-50 commission basis. S 137
Herald, Herald sq.

RUMANIAN SALESMEN WANTED—Special offer is open, of great merit, for a limited offer is open, of great merit, for a limited

RUMANIAN SALESMEN WANTED—Special offer is open, of great merit, for a limited period of time, wherein a few educated Rumanians of good standing, and who can speak fluently both English and their native tongue, can make desirable connection with financial house in New York; commission basis at start off, increasing pay under desirable contract for good producers; men desired who want to earn \$5,000 to \$15,000 or more per year; applicants should give references to secure appointment. R 615 Her-ald, 280 Broadway.

for North Shore of Long Island; ex-perienced men to sell the plumbers a high grade line of plumbers' special-ties, well known and nationally ad-vertised; strictly commission basis, UNION RUBBER PRODUCTS CORP., 213 W. 33D ST.

SALESMEN

Can earn 8100 per sale and up.

We train you; earn while you learn.

Inexperience no bar.

Experienced men find field highly profitable.

Make money from the start, commission basis.

Call 2d floor, 239 Broadway.

Take elevator entrance, 1 Park place.

Ask for Mr. Arnold.

SALESMAN—One who is familiar with house furnishing supplies, cooking uten-sils and china: state experience and sal-ary. C 2210 'lerald, Herald square.

SALESMEN. A merchandising proposition needs district managers throughout New York State; the line of goods is a quick seiler; will give exclusive territory to capable men. Write for interview. R 652 Herald, 280 Broadway.

SALESMEN sideline make 15% commission; no objection to salesmen handling the men's belt buckle that stretches; splendid arrangement; call Monday. Active Belt Buckle Company, 396 Broadway.

SALESMEN, hosiery house, excellent opportunity for live wires, territory open N. Y. C., Rkiyn, and State of N. J. D., 521 Herald, 280 Broadway.

SALESMEN, hosiery house, excellent opportunity for live wires, territory open N. Y. C., Rkiyn, and State of N. J. D., 521 Herald, 280 Broadway.

SALES MANAGER, ASSITANT, HIGH GRADE MAN:

SALESMEN or agents seeking new lines on commission basis or for resale, exclusive territory. Address United Salesmens Ass'n, 1101 Ordway Building, Newark, N. J. SALESMEN, automobile, to rell Chevrolet cars; commission and drawing account; metropolitan district; references desirable. Boyce Motor Co., 246 S. Broadway, Yonkers. SALESMAN to call on architects; one who can read plans, &c.; salary \$35 weekly. Write, sating references, &c., S. A., 200 Herald, Herald sq.

COUPLE as cook and butter for country, good place right parties. C 987 Heraid, Heraid sq. Man.—An educated middle aged gentleman wanted for a somewhat responsible postine ed not be experienced, but must be quick to learn; Brooklynite preferred. Call Full and Monday morning. AUTHORIZED FORD care for garden and lawn, small place in Jersey; references. C 2174 Heraid, Heraid sq. COUPLE—Cook, general houseworker and useful butler; white preferred; good wages. Phone Far Rockaway 0466.

DIEMAKER wanted by large paper box plant; Meady position for A 1 man. W 1615

DIEMAKER wanted by large paper box plant; Meady position for A 1 man. W 1615

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DIEMAKER wanted by large paper box plant and moderate wages. Si Gramsrey Park.

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DIEMAKER wanted by large paper box plant and moderate wages. Si Gramsre

HELP WANTED-Male.

AND PAID FOR AND ARE IN NEW YORK CITY, THESE TRUCKS HAVE GOT TO BE SOLD. WE ARE NOW ORGANIZING A RETAIL DEPART-MENT AND WANT SOME HIGH GRADE, HIGH TYPE MEN WHO ARE CAPABLE OF EARNING \$10,000 A YEAR OR BETTER. WE WILL PAY WILL PAY DRAWING ACCOUNT AND WE ALSO OWN 3,700 OTHER TRUCKS IN ENGLAND, WHICH ARE TO COME OVER HERE. IN ADDITION TO THAT WE HAVE PARTS. WE SUPPLY DUMP ANXIOUS INDEED TO GET THE BEST TYPE OF SALESMEN WE POSSIBLY CAN. OUT OF TOWN MAN CONSID-ERED. KINDLY CALL MONDAY, BE-

BALESMEN.

TWEEN 9 AND 3. ASK FOR SALES

PORATION, 3D AND WEBSTER AVE-

NUES., LONG ISLAND CITY.

Specialty salesmen who are experienced in seiling installations or service contracts and who are accustomed to dealing with large concerns will be interviewed Tuesday, only after phone appointment made Monday. Those who qualify will be attached to the Home office Organization and a real money making opportunity is offered some "go-getters." Commission basis to start,

PHONE MR. WOOLSEY. 0232 Fitz Roy. ASBESTOS PRODUCTS CORP., 1328 BROADWAY, AT 34TH ST.

"SALESMEN—SECURITY
A finance Corporation in a near by city is
expanding its capital \$175,000. A few clean
cut successful men are needed. This corporation earned 37 per cent. on its paid in
capital last year. These figures are sworn
to by a C. P. A. Drawing account against
commissions will be advanced to those who
can show a record. Give telephone number."
D-514 Herald, 280 Bway.

WHO HAVE A CLIENTELE OF SATIS-FIED INVESTORS, THOSE WHO HAVE MADE GOOD, TO JOIN THE SALES PORCE OF ESTABLISHED CONTRACT-ING AND BUILDING CORPORATION, A FERMANENT POSITION OFFERED THOSE WHO MAKE GOOD: REAL LIVE LEADS FURNISHED TO REAL SALESMEN. NATIONAL M. & S. COR-PORATION, 236 W. 58TH ST.

A merchandisins proposition needs district riansgers throughout New York State; the line of goods is a quick seiler; will give exclusive territory to capable men. Write for interview. R 652 Herald, 280 Broadway.

SALESMEN to seil stock in widely known cluema corporation whose production is one of the most talked of pictures in N. y. drawing account to right man. Apply Suite 200, 2 Rector \$8.

SALESMAN, inside, by old established sta
SALESMAN, inside, by old established sta-

one of the most taken of products of the most taken of the man of

SALES MANAGER,
ASSISTANT,
HIGH GRADE MAN;
35.000 YEARLY.
APPLY SALES MANAGER,
SUITE 604, 273 BROADWAY.

RALESMAN, STOCK.

Trained man, with personal and sales references, to sell issue of established manufacturing company's own stock; preferably man with country clientels; salary and commission. Box D 517 Herald, 250 B'way.

SALESMEN—The world's largest manufacturing company's own stock; preferably man with country clientels; salary and commission. Box D 517 Herald, 250 B'way. SALESMEN-The world's largest manufa-turers of art calendars for advertisin blotters, greeting cards, &c., have open-in New York city for aggressive salesman give full particulars in letter for person-interview. R 582 Heraid, 280 Bway.

HELP WANTED-Male.

\$40,000 WORTH SOLD IN ONE DAY-OVER HALF MILLION DOLLARS WORTH SOLD IN ALL.

PAIGN STABTS AT ONCE.

We need a few more high grade men to fill these and other vacancies caused by promotion and transfer and to recruit our Bales organization to the proper strength.

All seven men started as salesmen. In a few months demonstrated their ability and were shoved ahead. One was promoted to Assistant Manager of a subsidiary company.

Another to Sales Manager of one of the company's important branch offices in a large city.

Four promoted to Assistant Sales Managers and the seventh man, who worked himself up from Salesman to Assistant General Sales Manager, has now been made GENERAL SALES MANAGER.

The new men, we take in now will have EXCEPTIONAL opportunities. On April 17th one of our subsidiary companies starts a tremendous selling and advertising campaign, launching a new and useful commodity.

From this sales organization will be recruited its future sales executives. If you have a clean record and want to join a live, "go-get-tem" organization, write a letter selling yourself and then come and stick your face in our door. You will find this opportunity absolutely everything that we say it is and you want it to be. Read all the act you like, and investigate all the "opportunities" you like—but no man who joins forces with us and does his best is ever disappointed.

Ours is the biggest corporation of its with us and does his best is ever disappointed.
Ours is the biggest corporation of its kind in the world. As we grow-our men grow with us. As we need executives—we promote our own salesmen. No man who makes good here ever wants to leave. He is fixed for all time to come.
Not only are his efforts handsomely rewarded by the big commissions paid in our financial department—but he is in line for promotion to our commercial department, positions which pay a combination salary and commission.

inission.

Any man who thinks for himself and wants to make big money that will change his whole mode of living, get in touch with us at once.

The opportunity is absolutely, positively and emphatically here.

SALESMEN WANTED.

270 manufacturers are advertising for salesmen in the big April number of -ami what-"The Main Entrance to Successful Selling."

SALESMEN AND BROKERS.

An established manufacturing concern with a well known product is unable to meet the increasing domand for its merchandise with present facilities. It proposes to increase its output capacity so that all orders can be promptly filled. With this end in view the company needs a few men of ability, to cooperate in the marketing of its treasury stock. Liberal commissions. Those who make good in this department will be given opportunity for permanent connection with the merchandising end of the business, which has unusual present and future possibilities. Apply by letter for appointment, giving as address, previous onecupation and telephone number. R 582 Herald, 280 B way.

SALESMEN-ELECTRICAL APPLIANCES.
Neat appearing, ambitious, for permanent connection with well known household electrical appliance manufacturer; experienced men required, but not essential; we will train you; attractive commission proposition; full commission proposition; full commission paid at once; you can easily earn from \$50 to \$125 per week all year round.
Apply to-day New York headquarters.
PREMIER SERVICE COMPANY,
2010 Broadway.

SALESMEN-RESULTS DESIRED, NOT CONVERSATION; salesmen with setablished records, who work and know how to present and sell in a correct manner Government and industrial bonds, are requested to write at once for particulars, giving references and experience, secure appointments; men desired who have earned or want to earn \$1,000 to \$25,000 or more per year; we have an exceptionally attractive proposition, based on commission at start of, with permanent connection under big remunerative contract, for good producers. R 616 Herald, 280 Broadway.

aid, 250 Broadway.

We want a real salesman for Grinnell gloves in the State of New York outside of New York oity; atrictly commission basis; no objection to carrying non-conflicting line; give all details in your first letter. Address Salesmanager, Morrison Ricker Mfg. Company, Grinnell, Ia.

SALESMEN,
MEN'S NECKWEAR.
Wanted—Experienced salesman for New
York city and Brooklyn by one of the largest
houses in the trade: only those of long saperience and good following in this territory
need apply: applications strictly confidential;
zalary and commission. I. Isaac & Co., 880
Broadway.

HELP WANTED-Male.

BOX 617, 209 CABLE BLDG.

paying securities.

Very large earnings can be realized by refinable, ambitious and energetic men. able, ambilious and energetic men.

If there are men in New York who are conscientious about what they sell and are really seeking a permanent connection, where they can do business with the same clients over and over again, write, giving full particulars of past experience and references, also phono number. Sales experience not necessary, but

An established investment firm handling only listed securities and bonds is open to engage several aggressive men who have a proven record of successful salesmanship in specially lines. The position is for young men of a convincing character who will be required to open accounts and build up a trading clientele; good salary and bonus; opportunity for advancement to managerial position for the high class salesman.

Room 414, 1340 Broadway, 9 A. M.

\$150,000 IN ATTRACTIVE COMMISSIONS.

Energetic, able salesmen regardless of past selling experience can make BIG MONEY on this issue; highest commercial appeal; gets concentrated attention of prespects, sales resistance minimum, closing casy.

Large issue; live selling, established industry, orders NOW on hand run into millions of dollars not profit; treasury stock being sold to provide funds for increasing factory facilities; liberal commission; only high grade men wanted, by established house, which helps its men to the limit to make real MONEY. Room 2306, two Rector st.

SALESMEN—Several high class men for unusual proposition. Phone Mr. Coombs for appointment. Morningside 5460.

SCOUTMASTER—A man experienced in scouting, or similar work, to take charge of beys about 12-17 years of age employed in outdoor work; May 1 to October 1; do not apply unless you have a good personality for handling boys and some experience; state age, experience and salary wanted. Y 2296 Herald, 280 Bway.

SECURITY SALESMEN

The service of several real go-getters salesmen is desired for a CLEAN, FERMANENT, BUSINESS CONNECTION which can offer a SUBSTANTIAL FUTURE. We have the most INTERESTING, APPEALING AND PROPOSITION with unusually attractive selling features. A dividend paying proposition. Salesmen with proven ability can make good money and secure a PERMANENT FUTURE for themselves. Full cooperation and Heral commission arrangements, salary if desired upon qualifications. Experience in this line not absolutely essential. Reply giving full particulars. O 2132 Herald, Herald sq.

BECURITY SALESMEN

We want to employ 3 security salesmen of proven ability. The proposition is to present the stock of a large commercial bank showing two DEFI-NITE PROFITS on money invested, and invariably gains immediate attentention of the client. This should interest men of forceful ambition. Commission unusually attractive, and upon qualification, salary, position assured. Suite 627, 112 West 42d st.

SECURITY SALESMAN.

For large issue, established industry; state number of reload lisaues you have sold during last three years; real heavyweight man wanted. Answer, with telephone and home address, Box C 1000 Herald, Fulton st.

SECURITY SALESMAN.

An experienced man to market a small block of dividend paying stock; will warrant the fullest investigation of both client and salesman. Commission bases only. R. D. salesman. Commission bases only. R. D., 708 Herald, 280 Broadway.

SHIPPING AND RECEIVING CLERK familiar with printing papers and handling paper stock; pleasant surroundings: steady position: good wages, 48 hour week. Answer own handwriting, stating age, nationality and references. Box R 634 Herald, 280 B'way. STENOGRAPHER, experienced, insurance broker. Answer own handwriting, giving all details. O 2140 Herald, Herald sq.

Btock Salesmen.
Old Established Consolidation.
Very Popular Proposition.
First Class Leads.
Novel Selling Plan.
Vouchezs for Delivery.
Drawing Account.
Liberal Commissions.
Heipful Cooperation.
Ability to Speak German
or Spanish Preferred.
Experienced Men only need apply.
R 645 Herald, 280 Broadway.

STEWARD—Country club within 20 minuter ride of Pennsylvania Station desire steward; married or single man; good was ary, board and lodging; references require K., box 1183, New York city.

STOCK saleamen wanted; permanent and profitable opening for ten experienced men for New Jersey, Pennsylvania and New York territories; big industrial enterprise, whose shares are seiling rapidly; legitimate investment offered with attractive speculative features; LIBERAL COMMISSION AND LIVE LEADS FURNISHED; full office cooperation, local advertising, circularizing, &c.; mannger has years of field experience, enabling him to act in harmony and sympathy with sales staff. Address Dawson, Inc., 2 Rector st., New York.

STOCK SALESMAN
The real old timers here, making \$1,000
upwards monthly; easiest seller in N. Y.;
pocket demonstrator; direct qualified
leads daily; cooperation that closes the
sale; real men only. Call Room 43,
321 Broadway.

STOCK CLERK FOR WHOLESALE MEN'S CLOTHING: MUST'BE FULLY EXPERI-ENCED IN MATCHING: APPLY LETTER ONLY IN OWN HANDWRITING: SALARY TO START \$20; STATE AGE AND REFER-ENCES. S. D., 303 HERALD, HERALD SQ. STOCK salesmen for going 8 per cent, divi-dend paying, preferred stock industrial con-cern; strictly commission. Maxwell, 25 W. 45d st.

Harlem.

BUFERINTENDENT or foreman to take entire charge of works, incandescent bulbs,
manufacture ten watt sign bulbs; excellent
aalary and prospects for interest in business
without investment; confidential. R 644, Herald, 280 Broadway.

TOY STOCK SALESMAN.

Three honest toy manufacturers want efficient salezmen to handle stock issue. Our plant, our displays, our opportunities are wonderful. The tremendous appeal of our goods, together with amount of business on hand and in sight, should excite the ambition of a good man. C 2196 Herald, Herald sq.

HELP WANTED-Male.

TERRAZZO WORKERS wanted. Address L. P. Finn Co., Inc., Albany, N. Y. P. Finn Co., Inc., Allowy, N. I.
VALET-Is there a young man who acted as
batman in the British army who wants a
similar position with man, semi-invalid from
rheumatism? Steady position, good salary;
state particulars. Address W. P. S., box 66,
Upper Montolair, N. J. Upper Montclair, N. J.

WANTED—Couple, white, as fancy cook and
butler; personal references; five in family;
other help employed. Replying give age, nationality, last place, telephone number. N
2084 Herald, Herald sq.

YOUNG men (several bright) are wanted at once as real estate sales-men; must have their own automobile; big opportunity for the right party; must bring best of references.

OUNG man with some knowledge and prac-tical experience in civil or mechanical en-gineering or estimating and assisting sales icanager in established construction busi-ness, willing to work into sales engineer costion. Answer stating age and nature of previous employment, O 2138 Herald, Her-

YOUNG man, ambitious, about 24, Protestant, college man preferred, high school 4 years, required outside, investigating and reporting on individuals; chance to merit advancement; permanent for right man with established concern. C 2193 Herald, Herald square.

YOUNG man, over 21, ambitious, free to travel, desiring permanent connection; salary \$1,500 start; similar positions now paying \$175 to \$400 per month; must have high school education or better. A. H., box 108. Station F. Manhattan.

YOUNG MAN, 16 to 19 years old, preferably with commercial school experience, to as-sist in silk and weollen goods department, Catholic; state nevious occupation, age, &c. C 996 Herald, Fulton at.

YOUNG man, refined, for position in art store to learn business and make himself generally useful; salary \$12 to \$15. Write Detroit Publishing Co., 471 5th av. YOUNG man, about 16-17, for general office filing, &c.; state experience if any: salary \$12 per week. O 2141 Herald, Herald sq. YOUNG man, 16, 18, wanted for a retain hardware store; references, 484 West B'way.

BECOME A

formation, or write for booklet H-30. No obligation. LASALLE EXTENSION UNIVERSITY. 114-114 W. 42d st., New York. Bryant 8920

SCOUTMASTER—A man experienced in scouting or similar work to take charge of boys about 12-17 years of age employed in outdoor work, May I to Cotober I; do not apply unless you have a good personality for handling boys and some experience; state age, experience and salary wanted. Y 2297 Herald, 280 Brondway.

BOOKKEEPERS, AUDITORS.
Government service income tax unit examinations May 3 and 10; resident and traveling: \$1.800, \$3.000; hundreds needed; booklet free. Box 427, Washington, D. C.

MEN-Age 17 to 55; experience unnecessary; travel; make secret investigations, reports; safeties, expenses, AMERICAN FOREIGN DETECTIVE ACENCY, 507, 58, Louis

LA SALLE Extension University, largest business training institution in the world

BOYS. ual opportunities: Protestant firms; Mutual Service Exchange, 63 Park

GOOD OPENINGS FOR COUPLES, Wife good plain or first class cook, an butler, useful butler, houseworke gardener or chauffeur. Wettler's Agency, 20 West 43d st.

BUTLERS, couples, gardeners, housemen Brennan Agency, 695 Madison av. Rhine-lander 0400. COUPLE, first class, cook, butter; b twages: suburbs. Wettler's Agency, 30

> What Others Say About Results from Herald Want Ads.

LOST AND FOUND

TEACHER or college student for vacation splendid experience; salary \$210 (60 days) Write Dept. H, 303 5th av.

YOUNG man, clean cut, part time work, handle force of boys; about \$5; give full particulars, references and telephone, do not call. Write Mr. Gilbert, 114 West 41st, third

YOUNG man, 18 to 20 years of age, with some knowledge of bookkeeping, to assist bookkeeper; salary about \$15. O 2136 Her-ald, Herald so.

months.

Find out about it. Call or phone for information, or write for booklet H-30. Ne

MEN WANTED TO RECOME DRAFTSMEN, salary \$250-\$300 monthly when competent; chief draftsman will train you at your home, also furnish FREE all tools: training given until in position at above ralary. Address CHIEF DRAFTSMAN DOBE, 4001 Broadway, Div. 227, Chicago.

AUDITORS
for income tax. Government service: \$1,800.
\$3,000; many fine openings; we can coach
you quickly; write for free information. Box
\$51, Washington, D. C.

MEN wanted for U. S. Mail Service; \$115 to \$190; experience not resulted; cerrespond-ence course unnecessary. Write E. S. Bishop, Box 301, Joplin. Mo.

EMPLOYMENT AGENCIES. Help Wanted Male-Commercial.

Help Wanted Male-Domestic.

WANTED IMMEDIATELY, COUPLES OF ALL NATIONALITIES. LAZARE'S AGENCY, 143 East 72d st., cor. Lexington av.

COUPLE, high class, cook, butler; small family; best wages. Wettler's Agency, 20 W. 43d st.

No. 27

Baldwin, L. I. The New York Herald.

The New York Herald.
Gentlamen:
Some time ago I lost a bracelet which was of great value to me for reasons of sent ment as well as material worth.

Because of the courteous manner and helpful suggestions of your solicitor I advertised its loss in the Lost and Found columns of The Herald. The bracelet was returned to me after only one insertion.

(Signed)

Gladys Boyer.

For Results

Place All Your

Want Ads. in

THE NEW YORK HERALD

Telephone Worth 10,000

Telephone Worth 10,000

AGENTS—Our soap and toilet article plan is a wonder; get our free sample case offer. Ho-Ro-Co., 132 Locust, St. Louis,

AGENTS-Ladies: 860 weekly; brand new: Ironing Board Covers selling fast; experi-ence unnecessary; spare time only; sample free. Rallen Mfg. 50, Lopt. 6853, Baltimore

We have an unusual opportunity for a wide awake, ambitions man that will bring him immediate results and rapid advancement. Call for interview, Room 911, 1133 Breadway.

BOOKKEEPER-Garage, experience pre-ferred, knowledge of typewriting. Apply between 1 and 2 P. M. Monday, Village Garage, 235 W. 10th st., N. Y. C.

No. 26

The New York Herald.

answers came from high class employers.

I appreciate your service in mailing the answers to me and can assure you of my absolute satisfaction with The Herald. I shall continue advising my friend to use your publication for securing positions.

(Signed)

R. L. Sievers.

Baldwin, L. I.

Place All Your Want Ads. in

BEFORE too old master suitable trade; lino-type operators receive \$3,000 yearly; cost \$200. Empire School, 133 E. 16th.

FOR HIM

For Results